



## Club Health Assessment for District 385 through September 2014

| Club Number                          | Club Name  | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            | Reports                                    |  |                                  |   |  | Finance            | LCIF                                  |
|--------------------------------------|--|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|--------------------|---------------------------------------|
|                                      |  |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  | Vice President Reported ****             | No Active Email ** | Months Since Last Activity Report *** |
|                                      |  |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                    |                                       |
| <b>Clubs less than two years old</b> |  |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |                    |                                       |
| 119425                               | BEIJING CHUAN QI                                     | 05/21/2013   | Active  | 22                                 | 1                 | 0                   | 1  | 4.76%           | 33                         | 2  |  |                                  | P,S,T   | N/R                                      |                    |                                       |
| 122585                               | Beijing Collection of Stars                          | 06/20/2014   | Active  | 29                                 | 4                 | 0                   | 4  | 16.00%          | 0                          | 0  | 2                                      |                                  | M   | N/R                                      |                    |                                       |
| 122450                               | Beijing Dandelion                                    | 06/11/2014   | Active  | 35                                 | 4                 | 0                   | 4  | 12.90%          | 0                          | 0  | 2                                      |                                  | P,S,T,M   | N/R                                      |                    |                                       |
| 119282                               | BEIJING FRIENDSHIP                                   | 05/02/2013   | Active  | 27                                 | 4                 | 0                   | 4  | 17.39%          | 17                         | 2  |  |                                  | P,T   | N/R                                      |                    |                                       |
| 121221                               | Beijing Haihe  | 01/23/2014   | Active  | 39                                 | 12                | 0                   | 12   | 44.44%          | 0                          | 2  | 2                                      |                                  | P,S,T,M   | N/R                                      |                    |                                       |
| 120441                               | Beijing Jing Rui                                     | 09/30/2013   | Active  | 20                                 | 3                 | 0                   | 3  | 17.65%          | 20                         | 2  |  |                                  | P   | N/R                                      |                    |                                       |
| 120068                               | Beijing Long Ai                                      | 07/30/2013   | Active  | 25                                 | 2                 | 0                   | 2  | 8.70%           | 20                         | 2  |  |                                  | P,S   | N/R                                      |                    |                                       |
| 122948                               | Beijing Lotus  | 08/15/2014   | Newly Chartered   | 45                                 | 45                | 0                   | 45   | 100.00%         | 0                          | 1  |  |                                  | T,M   | N/R                                      |                    |                                       |
| 121222                               | Beijing Nengliang                                    | 01/23/2014   | Active  | 33                                 | 0                 | 0                   | 0  | 0.00%           | 0                          | 2  | 2                                      |                                  | P,S,T,M   | N/R                                      | 90+ Days           |                                       |
| 121223                               | Beijing Niandai                                      | 01/23/2014   | Active  | 32                                 | 3                 | 0                   | 3  | 10.34%          | 0                          | 2  | 2                                      |                                  | P,S,T,M   | N/R                                      |                    |                                       |
| 122583                               | Beijing Pangu  | 06/20/2014   | Active  | 33                                 | 5                 | 0                   | 5  | 17.86%          | 0                          | 0  | 2                                      |                                  | T,M   | N/R                                      |                    |                                       |
| 122473                               | Beijing Vision                                       | 06/13/2014   | Active  | 27                                 | 1                 | 0                   | 1  | 3.85%           | 0                          | 0  | 2                                      |                                  | P,S,T,M   | N/R                                      |                    |                                       |
| 121226                               | Beijing Xingguang                                    | 01/24/2014   | Active  | 20                                 | 2                 | 0                   | 2  | 11.11%          | 0                          | 2  | 2                                      |                                  | P,S,T   | N/R                                      |                    |                                       |
| <b>Clubs more than two years old</b> |  |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |                    |                                       |
| 116434                               | BEIJING 2ND LI CHENG                                 | 03/27/2012   | Active  | 32                                 | 1                 | 0                   | 1  | 3.23%           | 27                         | 2  |  | N                                | P,T   | N/R                                      | 90+ Days           |                                       |
| 107628                               | BEIJING AI YUE<br>CEP Registered (7/28/2014) CEP Pro | 02/22/2010   | Active  | 35                                 | 4                 | 0                   | 4  | 12.90%          | 33                         | 2  |  | N                                | P,S,T,M   | N/R                                      |                    |                                       |
| 116366                               | BEIJING BO AI  | 03/21/2012   | Active  | 18                                 | 0                 | 0                   | 0  | 0.00%           | 23                         | 2  | 2                                      |                                  | P   | 12                                       | 90+ Days           |                                       |
| 117085                               | BEIJING BO YA  | 06/04/2012   | Active  | 34                                 | 2                 | 0                   | 2  | 6.25%           | 30                         | 1  |  | N                                | P,S,T,M   | 17                                       |                    |                                       |
| 106447                               | BEIJING CENTURY                                      | 08/31/2009   | Active  | 29                                 | 1                 | 0                   | 1  | 3.57%           | 19                         | 2  |  | N                                | P,S,T,M   | N/R                                      |                    |                                       |
| 110830                               | BEIJING CHAO YANG                                    | 04/13/2011   | Active  | 75                                 | 7                 | 0                   | 7  | 10.29%          | 51                         | 0  |  | N                                | P,S,T,M   | 16                                       |                    |                                       |
| 116424                               | BEIJING GELIVABLE                                    | 03/26/2012   | Active(2)   | 5                                  | 1                 | 0                   | 1  | 25.00%          | 11                         | 0  |  |                                  | P   | N/R                                      |                    |                                       |
| 107614                               | BEIJING GUANG HUA YANG<br>GUANG                      | 02/19/2010   | Active(2)   | 33                                 | 2                 | 0                   | 2  | 6.45%           | 7                          | 1  | 2                                      |                                  | P,S,T,M   | N/R                                      |                    |                                       |
| 103935                               | BEIJING GUANGHUA                                     | 11/07/2008   | Active  | 55                                 | 2                 | 1                   | 1  | 1.85%           | 57                         | 2  |  | N                                | P,S,T,M   | 69                                       |                    |                                       |
| 117084                               | BEIJING HAI YI                                       | 06/04/2012   | Active(1)   | 9                                  | 0                 | 0                   | 0  | 0.00%           | 11                         | 2  | 4                                      |                                  | P,S,T   | N/R                                      | 90+ Days           |                                       |



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| Club Number | Club Name             | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            | Reports                                    |  |                                  |   |  | Finance  | LCIF     |
|-------------|-----------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|----------|----------|
|             |                       |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  | Vice President Reported ****             |          |          |
|             |                       |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |          |          |
| 112076      | BEIJING HONG YE       | 08/19/2011   | Active  | 43                                 | 3                 | 0                   | 3  | 7.50%           | 41                         | 2  |  |                                  | N   | P,S,T,M                                  | 15       |          |
| 98203       | BEIJING HOPE          | 12/22/2006   | Active  | 35                                 | 3                 | 0                   | 3  | 9.38%           | 28                         | 2  |  |                                  | N   | P,S                                      | N/R      |          |
| 116425      | BEIJING JIA YING      | 03/26/2012   | Active  | 20                                 | 3                 | 0                   | 3  | 17.65%          | 20                         | 2  |  |                                  | N   | P,S                                      | N/R      | 90+ Days |
| 110803      | BEIJING JING HUA      | 04/13/2011   | Active  | 16                                 | 11                | 1                   | 10   | 166.67%         | 13                         | 2  | 1                                      |                                  | N   | P,S,T                                    | 36       |          |
| 117082      | BEIJING JING WU       | 06/08/2012   | Active  | 5                                  | 0                 | 0                   | 0  | 0.00%           | 7                          | 2  |  |                                  |   | P,T                                      | N/R      | 90+ Days |
| 116422      | BEIJING JING YING HUI | 03/26/2012   | Active  | 16                                 | 0                 | 0                   | 0  | 0.00%           | 27                         | 2  |  |                                  |   | P,S                                      | N/R      | 90+ Days |
| 107613      | BEIJING KUAI LE 100   | 02/19/2010   | Active  | 30                                 | 1                 | 0                   | 1  | 3.45%           | 27                         | 2  |  |                                  |   | P,S,T                                    | N/R      |          |
| 117181      | BEIJING LAN TIAN      | 06/30/2012   | Active  | 52                                 | 11                | 0                   | 11   | 26.83%          | 32                         | 1  |  |                                  | N   | P,S,T                                    | N/R      |          |
| 117086      | BEIJING LE HUO        | 06/08/2012   | Active  | 16                                 | 5                 | 0                   | 5  | 45.45%          | 14                         | 1  |  |                                  | N   | P,S,T                                    | N/R      |          |
| 107615      | BEIJING LE XING       | 02/19/2010   | Active(1)   | 11                                 | 1                 | 0                   | 1  | 10.00%          | 14                         | 0  |  | None                             | T   | N/R                                      | 90+ Days |          |
| 112065      | BEIJING LI CHENG      | 08/17/2011   | Active(1)   | 19                                 | 3                 | 0                   | 3  | 18.75%          | 0                          | 2  |  |                                  |   | P,S                                      | N/R      |          |
| 107607      | BEIJING LIAN CHENG    | 02/19/2010   | Active  | 13                                 | 0                 | 0                   | 0  | 0.00%           | 13                         | 2  |  |                                  | N   | P  | 20       | 90+ Days |
| 116435      | BEIJING LIAN JIA      | 03/27/2012   | Active(1)   | 4                                  | 0                 | 0                   | 0  | 0.00%           | 9                          | 2  |  | 3                                |   | P  | N/R      |          |
| 116456      | BEIJING QING TING     | 03/28/2012   | Active  | 26                                 | 5                 | 0                   | 5  | 23.81%          | 25                         | 0  |  |                                  | N   | P,S,T,M                                  | N/R      |          |
| 106327      | BEIJING RENDA         | 08/20/2009   | Active  | 35                                 | 0                 | 0                   | 0  | 0.00%           | 33                         | 2  |  |                                  |   | P,S                                      | N/R      |          |
| 116458      | BEIJING SHEN REN      | 03/28/2012   | Active  | 32                                 | 18                | 0                   | 18   | 128.57%         | 11                         | 0  |  |                                  | N   | P,S                                      | N/R      |          |
| 116368      | BEIJING SHI YOU       | 03/21/2012   | Active  | 52                                 | 11                | 1                   | 10   | 23.81%          | 29                         | 0  | 1                                      |                                  | N   | P,S,T                                    | N/R      |          |
| 116460      | BEIJING TAI HE        | 03/28/2012   | Active  | 40                                 | 0                 | 0                   | 0  | 0.00%           | 47                         | 2  |  |                                  | N   | P,S,T                                    | 20       |          |
| 107627      | BEIJING TAN SUO       | 02/22/2010   | Active  | 22                                 | 1                 | 0                   | 1  | 4.76%           | 26                         | 2  |  |                                  | N   | P,S,T                                    | N/R      |          |
| 107624      | BEIJING TIAN SHI      | 02/19/2010   | Active  | 25                                 | 3                 | 0                   | 3  | 13.64%          | 20                         | 1  |  |                                  | N   | P,S,T,M                                  | 25       |          |
| 116389      | BEIJING TONG DE       | 04/10/2012   | Active  | 9                                  | 1                 | 0                   | 1  | 12.50%          | 9                          | 2  |  |                                  |   | P,S                                      | N/R      |          |
| 98204       | BEIJING XIANGSHAN     | 12/22/2006   | Active  | 25                                 | 2                 | 0                   | 2  | 8.70%           | 19                         | 2  |  |                                  | N   | P,S,T                                    | N/R      |          |
| 107675      | BEIJING XIE SHOU      | 02/24/2010   | Active  | 36                                 | 8                 | 0                   | 8  | 28.57%          | 14                         | 0  |  |                                  | N   | P,S,T,M                                  | N/R      |          |
| 107621      | BEIJING YING XIONG    | 02/19/2010   | Active(1)   | 24                                 | 0                 | 0                   | 0  | 0.00%           | 20                         | 6  | 1                                      | None                             |   |  | N/A      | 90+ Days |
| 112067      | BEIJING YONG HENG     | 08/22/2011   | Active(1)   | 13                                 | 3                 | 0                   | 3  | 30.00%          | 14                         | 1  |  |                                  | N   | P,T                                      | 20       |          |
| 107704      | BEIJING YUAN MENG     | 03/03/2010   | Active  | 52                                 | 3                 | 0                   | 3  | 6.12%           | 27                         | 1  |  |                                  | N   | P,S,T,M                                  | 10       |          |

CEP Registered (8/27/2014) CEP Pro



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| Club Number                      | Club Name                  | Charter Date                     | Status  | Membership                         |                   |                     |  |                         |                                   | Reports                                    |   |  |   |   | Finance                              | LCIF  |                                  |  |   |   |  |  |
|----------------------------------|----------------------------|----------------------------------|---|------------------------------------|-------------------|---------------------|--|-------------------------|-----------------------------------|--|---|--|---|---|--------------------------------------|---|----------------------------------|--|---|---|--|--|
|                                  |                            |                                  |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth%         | Member Count 12 Months Ago        | Avg. length of service for dropped members | Months Since Last MMR ***                   | Yrs. Since Last Officer Report         | President Rotation                      | Vice President Reported ****            |                                      |   | No Active Email **               | Months Since Last Activity Report ***    | Account Balance                         | Donations for current Fiscal Year                     |  |  |
|                                  |                            |                                  | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                         |                                   | If no report in 3 months appears in red    |   | When more than one year appears in red |   | Number of repeat terms indicated        |                                      | Notes the officers that do not have an active Email |                                  | If no report in 12 months appears in red |   |   |  |  |
| 116465                           | BEIJING ZHI QUAN           | 03/29/2012                       | Active(1)   | 35                                 | 6                 | 0                   | 6  | 20.69%                  | 31                                |  |   |  |   | N                                       | P,S,T                                | 17  |                                  |  |   |   |  |  |
| 116464                           | BEIJING ZHI YUAN           | 03/29/2012                       | Active  | 53                                 | 5                 | 0                   | 5  | 10.42%                  | 43                                |  |   |  |   | N                                       | P,S,T,M                              | N/R   |                                  |  |   |   |  |  |
| 116419                           | BEIJING ZHU FENG           | 03/26/2012                       | Active(1)   | 11                                 | 0                 | 0                   | 0  | 0.00%                   | 9                                 |  |   |  |   |   | P,S                                  | N/R   |                                  |  |   | 90+ Days  |  |  |
| 107612                           | BEIJING ZI QIANG           | 02/19/2010                       | Active(1)   | 18                                 | 0                 | 0                   | 0  | 0.00%                   | 14                                |  |   |  | 2                                       |   | P,S,T                                | N/R   |                                  |  |   |   |  |  |
| 89240                            | CHINA BEIJING              | 09/08/2005                       | Active  | 26                                 | 3                 | 0                   | 3  | 13.04%                  | 26                                |  |   |  |   | N                                       | P,S,T,M                              | N/R   |                                  |  |   |   |  |  |
| <b>Current Total Clubs Count</b> | <b>YTD New Clubs Count</b> | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b>  | <b>Current Total Members Count</b> | <b>YTD Add</b>    | <b>YTD Drop</b>     | <b>YTD Net Growth</b>                          | <b>YTD Net Growth %</b> | <b>Member Count 12 Months Ago</b> | <b>Average Member Count Per Club</b>       | <b>% of Clubs with less than 20 members</b> | <b>% No MMR in 3 Months</b>            | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b> | <b>Number of Clubs in Status Quo</b> | <b>% Status Quo Clubs in Financial Suspension</b>   | <b>Number of Cancelled Clubs</b> | <b>Average Cancelled Club Age</b>        | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |  |  |
| 54                               | 1                          | 0                                | 1   | 1,526                              | 216               | 3                   | 213  | 16.22%                  | 1,021                             | 28   | 28%   | 2%                                     | 2%                                      | 20%                                     | 0                                    | 0%  | 0                                | 0  | 0                                       | 0%  |  |  |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.